Patricia M. French Senior Attorney



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January 31, 2005

## BY OVERNIGHT DELIVERY AND E-FILE

Mary L. Cottrell, Secretary Department of Telecommunications and Energy One South Station Boston, MA 02110

Re: Bay State Gas Company, D.T.E. 04-93

Dear Ms. Cottrell:

Enclosed for filing, on behalf of Bay State Gas Company ("Bay State"), please find an original and one (1) copy of the Bay State's Supplemental Responses to the following Department's First Set of Information Requests: DTE 1-2 and DTE 1-3. As indicated in the original responses to these requests, filed January 21, 2005, these responses are being supplemented with the 2004 financial information, which was not available at the time of the original response. This filing is being made pursuant to the Instructions filed with the Information Requests.

Please do not hesitate to telephone me with any questions whatsoever.

Very truly yours,

Patricia M. French

cc: Jody Stiefel, Esq., Hearing Officer (3 copies)
Andreas Thanos, Assistant Director, Gas Division, DTE
Dr. Alexander Kofitse,, DTE
Carmen Liron-Espana, DTE
Tim Cargill, DTE
Service List

## COMMONWEALTH OF MASSACHUSETTS DEPARTMENT OF TELECOMMUNICATIONS AND ENERGY

# RESPONSE OF BAY STATE GAS COMPANY TO THE FIRST SET OF INFORMATION REQUESTS FROM THE D.T.E. D.T.E. 04-93

Date: January 31, 2005

Witness Responsible: Joseph A. Ferro

## DTE 1-2: Please refer to Attachment A of the Company's filing.

- (a) Calculate Bay State's return on equity (ROE) for the twelve months ended December 31, 2004.
- (b) Calculate the variance between the Company's allowed return on equity for the years 1995 to 2004 and the ROE realized by the Company during these years.
- (c) Calculate Bay State's average return on equity for the twelve months ended December 31, 2003 and the twelve months ended December 31, 2004.
- (d) Provide copies of the relevant pages of Bay State's Annual Return used in the calculation of the Company's 2003 and 2004 return on equity.

## RESPONSE:

- (a) Financial information for the twelve months ended December 31, 2004 is not currently available. It will be provided as soon as it is available.
- (b) Bay State's last allowed rate of return was established in its general rate case in Docket D.P.U. 92-111. The level granted by the Department was 11.4%. Please see Attachment DTE 1-2-(b) 2003 for the revised calculation of the variance between the allowed ROE of 11.4% and the level realized during the period 1995 through 2003. Financial information for the twelve months ended December 31, 2004 is not currently available. This attachment will be updated as soon as the 2004 data is available.
- (c) Financial information for the twelve months ended December 31, 2004 is not currently available. The requested calculation will be provided as soon as it is available.
- (d) Please see Attachment DTE 1-2-(d) 2003 (A), (B) and (C), which are copies of Bay State's 2003 Annual Return, pages 8, 9 and 10, respectively. Financial information for the twelve months ended December 31, 2004 is not currently available. The requested information will be provided as soon as it is available.

## SUPPLEMENTAL RESPONSE:

- (a) See Attachment DTE 1-2(a) for the requested calculation. Please note, the amounts included in Column 3 are the Company's per book amounts for 2004. The adjustment in Column 4 eliminates the LBR requested in DTE 04-57 and booked in October 2004. Column 5 adds the LBR requested in this proceeding, and Column 6 eliminates the impact of colder than normal weather experience during 2004. The adjusted ROE for 2004 is 9.3%.
- (b) Bay State's last allowed rate of return was established in its general rate case in Docket D.P.U. 92-111. The level granted by the Department was 11.4%. Please see Attachment DTE 1-2-(b) 2004 for the revised calculation of the variance between the allowed ROE of 11.4% and the level realized during the period 1995 through 2004.
- (c) The returns on equity (ROE) for 2003 and 2004 as included in Attachments DTE 1-2(b) 2003 and DTE 1-2(b) 2004, respectively, are calculated on average equity consistent with the Department's standards set forth in its letter dated April 3, 2003. However, if this request is seeking an average of the per-book returns on equity for the two years, 2003 and 2004, the percentage is 11.19%, which is the average of 11.84% and 10.54%, the returns on equity for 2003 and 2004, respectively. If this request is seeking an average of the normalized calculated returns on equity, reflecting the \$2,437,286 LBR requested in this proceeding, for the two years, 2003 and 2004, of 10.19% (see Attachment A, page 1 of 2, of the Company's filing) and 9.30% (see Attachment DTE 1-2(a)), the percentage is 9.75%.
- (d) Please see Attachment DTE 1-2(d) 2004 (A), (B) and (C) which are copies of Bay State's 2004 Annual Return, pages 8, 9 and 10, respectively.

### Bay State Gas Company Return on Equity For the Twelve Months Ended December 31, 2004

	For the Twelve Months Ende	d December 31, 20	<u>004</u>						
Ln. <u>No.</u>	ltem (1)			Detail (2)	Per <u>Books</u> (3)	Elimination of BR @ DTE 04-57IR Booked 10/31/2004 (4)	Requested LBR (5)	Weather <u>Adjustment</u> (6)	Adjusted <u>Totals</u> (7)
1	Net Utility Income Available for Common Shareholders								
2	Total Utility Operating Income - Annual Return - Pg. 10, Ln 18 Plus:				\$ 27,185,780	\$ (2,169,462)	\$ 2,437,286	\$ (5,089,000) \$	22,364,604
4 5 6	Amortization of Acquisition Premium Service Quality Penalties Total			\$ 11,027,252 - \$ 11,027,252					
7 8	Total Other Taxes Income Taxes			\$ 11,027,252 \$ - \$ 4,325,440		\$ 850,971	\$ (956,025)	\$ 1,996,160	
9	Net Additions to Utility Operating Income (Lns. 6 & 7 - Ln. 8)				\$ 6,701,812	\$ 850,971	\$ (956,025)	\$ 1,996,160 \$	8,592,918
10 11 12	Less: Total Interest Charges - Annual Return - Pg. 10, Ln. 39 Dividends Declared - Preferred Stock			\$ 9,533,226					
13 14	Total Utility Ratio (See Ln. 35 below)			\$ 9,533,226 91.46%					
15 16	Utility Interest Charges (Ln. 13 * Ln. 14) Income taxes on difference (Ln. 13 - Ln. 15) * 39.225%			\$ 8,719,088 \$ 319,346	<b></b>			•	0.000.404
17	Net Utility Interest Charges (Ln. 15 + Ln. 16)  Net Utility Income (Ln. 2 + Ln. 9 - Ln. 17)				\$ 9,038,434 \$ 24,849,158	\$ (1,318,491)		\$ - <u>\$</u> \$ (3,092,840) \$	
	, , ,				<del>, ,, ,, ,, ,, ,</del>			· (-,, <u>-</u>	, , , , , , , , ,
19	Total Utility Common Equity								
21	Total Proprietary Capital - Annual Return - Pg. 9, Ln. 13 Balance Beginning of Year - Column (b)				\$ 529,215,174				529,215,174
22 23	Balance End of Year - Column (c) Average (Ln. 21 + Ln 22)/2				\$ 553,812,166 \$ 541,513,670			_	553,812,166 541,513,670
25	Less: Average Preferred stock - Annual Return - Pg. 9, Ln. 4				-				-
26 27	Average Unamortized Acquisition Premium net of deferred income taxes Total Average Common Equity (Ln. 23 - Lns. 25 & 26)				\$ 283,704,766 \$ 257,808,904				283,704,766 257,808,904
28	Utility Ratio (See Ln. 35 below)				91.46%				91.46%
29	Total Average Utility Common Equity (Ln. 27 * Ln. 28)				\$ 235,792,024			<u>\$</u>	235,792,024
30	Return on Equity (Ln. 18/Ln. 29)				<u>10.54</u> %				9.30%
31	Utility Ratio:	Total	Less Acquisition Premium	Net					
32 33 34	Utility Plant - Annual Return - Pg. 8, Ln. 2 Total Other Property & Investment - Annual Return - Pg 8, Ln. 8	\$ 1,212,056,778 \$ 118,080,574 \$ 1,305,331,247		\$ 769,893,521 \$ 71,890,300 \$ 841,783,821					
	Total	φ 1,303,331,247		φ 041,103,621					
35	Utility Ratio (Ln. 31/ Ln. 33)				<u>91.46</u> %				

## **BAY STATE GAS COMPANY**

Line No		<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>	2,003
2	NET UTILITY INCOME AVAILABLE FOR COMMON SHAREHOLDERS Total Utility Operating Income - Annual Return - Pg. 10, Ln. 18	34,062,981	33,116,469	26,240,664	12,357,291	28,575,620	32,193,853	28,244,455	23,054,441	30,560,368
3	Plus: Amortization of Acquisition Premium	0	0	0	0	10,140,000	11,160,000	11,030,299	11,120,955	11,126,708
4	Plus: Service Quality Penalties				156,250	312,500	1,142,000	250,000	0	0
5	Total adjustments (Ln. 3+4)	0	0	0	156,250	10,452,500	12,302,000	11,280,299	11,120,955	11,126,708
6	Other Taxes									(2,000,000)
7	Income taxes on adjustments	0	0	0	61,289	4,099,993	4,825,460	4,424,697	4,362,195	4,338,451
8	Net Additional to Utility Operating Income (Ln. 5+6-7)	0	0	0	94,961	6,352,507	7,476,540	6,855,602	6,758,760	4,788,257
9	Less: Total Interest Charges - Annual Return - Pg. 10, Ln. 39	14,157,523	13,116,686	14,213,383	15,081,324	18,232,642	19,646,734	15,867,385	14,443,886	10,512,608
10	Less: Dividends Declared - Preferred Stock - Annual Report - Pg 10, Ln 48	298,369	288,587	285,369	47,129	0	0	0	0	0
11	Total	14,455,892	13,405,273	14,498,752	15,128,453	18,232,642	19,646,734	15,867,385	14,443,886	10,512,608
12	Utility Ratio	89.38%		86.84%	88.11%	92.14%	92.14%	91.65%	91.98%	91.72%
13	Utility Interest Charges (Ln. 11 * Ln. 12)	12,920,968	11,923,316	12,590,220	13,329,107	16,798,987	18,103,175	14,542,773	13,285,790	9,642,164
14	Income taxes on difference (Ln. 11 - Ln. 13) * 39.225%	602,074	581,298	748,622	705,793	562,351	605,461	519,579	454,263	341,432
15	Net Utility Interest Charges (Ln. 13 + Ln. 14)	13,523,042	12,504,614	13,338,842	14,034,900	17,361,338	18,708,636	15,062,352	13,740,053	9,983,596
16	Net Utility Income (Ln. 2 + Ln. 7 - Ln. 14)	20,539,939	20,611,855	12,901,822	(1,582,648)	17,566,789	20,961,757	20,037,705	16,073,148	25,365,029
17	TOTAL UTILITY COMMON EQUITY									
18	Total Proprietary Capital - Annual Return - Pg. 9, Ln. 13									
19	Balance Beginning of Year - Column B	232,805,333	240,135,682	246,801,828	251,459,757	226,606,203	529,437,337	531,868,320	534,380,713	520,651,696
20	Balance End of Year - Column C	240,135,682	246,801,828	251,459,757	226,606,203	529,437,337	531,868,320	534,380,713	520,651,696	529,215,174
21	Average (Ln. 19 + Ln. 20)/2	236,470,508	243,468,755	249,130,793	239,032,980	378,021,770	530,652,829	533,124,517	527,516,205	524,933,435
22	Less: Average Preferred stock - Annual Return - Pg. 9, Ln. 4	5,218,400	5,077,075	4,963,200	2,458,175	0	0	0	0	0
23	Less: Average Unamortized Acquisition Premium net of deferred income taxes	0	0	0	0	157,558,788	311,049,575	304,310,878	301,333,146	291,311,230
24	Total Average Common Equity (Ln. 21 - Ln. 22 - Ln. 23)	231.252.108	238.391.680	244,167,593	236.574.805	220,462,983	219,603,254	228,813,639	226,183,059	233,622,205
25	Utility Ratio	89.38%			88.11%	92.14%	92.14%	91.65%	91.98%	91.72%
26	Total Average Utility Common Equity (Ln. 24 * Ln. 25)	206,697,799	212,037,403	212,026,781	208,437,097	203,127,703	202,349,972	209,712,236	208,047,927	214,278,286
27	Return on Equity (Ln. 16/Ln. 26)	9.94%	9.72%	6.08%	-0.76%	8.65%	10.36%	9.55%	7.73%	11.84%
28	Allowed Rate of Return from DPU 92-111	11.40%	11.40%	11.40%	11.40%	11.40%	11.40%	11.40%	11.40%	11.40%
29	Variance	-1.46%	-1.68%	-5.32%	-12.16%	-2.75%	-1.04%	-1.85%	-3.67%	0.44%

## **BAY STATE GAS COMPANY**

Line No.		<u>1995</u>	<u>1996</u>	<u>1997</u>	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>
2	NET UTILITY INCOME AVAILABLE FOR COMMON SHAREHOLDERS Total Utility Operating Income - Annual Return - Pg. 10, Ln. 18	34,062,981	33,116,469	26,240,664	12,357,291	28,575,620	32,193,853	28,244,455	23,054,441	30,560,368	27,185,780
3	Plus: Amortization of Acquisition Premium	0	0	0	0	10,140,000	11,160,000	11,030,299	11,120,955	11,126,708	11,027,252
4	Plus: Service Quality Penalties				156,250	312,500	1,142,000	250,000	0	0	0
5	Total adjustments (Ln. 3+4)	0	0	0	156,250	10,452,500	12,302,000	11,280,299	11,120,955	11,126,708	11,027,252
6	Other Taxes									(2,000,000)	0
7	Income taxes on adjustments	0	0	0	61,289	4,099,993	4,825,460	4,424,697	4,362,195	4,338,451	4,325,440
8	Net Additional to Utility Operating Income (Ln. 5+6-7)	0	0	0	94,961	6,352,507	7,476,540	6,855,602	6,758,760	4,788,257	6,701,812
9	Less: Total Interest Charges - Annual Return - Pg. 10, Ln. 39	14,157,523	13,116,686	14,213,383	15,081,324	18,232,642	19,646,734	15,867,385	14,443,886	10,512,608	9,533,226
10	Less: Dividends Declared - Preferred Stock - Annual Report - Pg 10, Ln 48	298,369	288,587	285,369	47,129	0	0	0	0	0	0
11	Total	14,455,892	13,405,273	14,498,752	15,128,453	18,232,642	19,646,734	15,867,385	14,443,886	10,512,608	9,533,226
12	Utility Ratio	89.38%	88.94%	86.84%	88.11%	92.14%	92.14%	91.65%	91.98%	91.72%	91.46%
13	Utility Interest Charges (Ln. 11 * Ln. 12)	12,920,968	11,923,316	12,590,220	13,329,107	16,798,987	18,103,175	14,542,773	13,285,790	9,642,164	8,719,088
14	Income taxes on difference (Ln. 11 - Ln. 13) * 39.225%	602,074	581,298	748,622	705,793	562,351	605,461	519,579	454,263	341,432	319,346
15	Net Utility Interest Charges (Ln. 13 + Ln. 14)	13,523,042	12,504,614	13,338,842	14,034,900	17,361,338	18,708,636	15,062,352	13,740,053	9,983,596	9,038,434
16	Net Utility Income (Ln. 2 + Ln. 7 - Ln. 14)	20,539,939	20,611,855	12,901,822	(1,582,648)	17,566,789	20,961,757	20,037,705	16,073,148	25,365,029	24,849,158
17	TOTAL UTILITY COMMON EQUITY										
18	Total Proprietary Capital - Annual Return - Pg. 9, Ln. 13										
19	Balance Beginning of Year - Column B	232.805.333	240.135.682	246,801,828	251.459.757	226,606,203	529,437,337	531,868,320	534,380,713	520,651,696	529,215,174
20	Balance End of Year - Column C	, ,		251,459,757		529,437,337	531,868,320	534,380,713	520,651,696	529,215,174	553,812,166
21	Average (Ln. 19 + Ln. 20)/2	236,470,508	243,468,755	249,130,793	239,032,980	378,021,770	530,652,829	533,124,517	527,516,205	524,933,435	541,513,670
22	Less: Average Preferred stock - Annual Return - Pg. 9, Ln. 4	5,218,400	5,077,075	4,963,200	2,458,175	0	0	0	0	0	0
23	Less: Average Unamortized Acquisition Premium net of deferred income taxes	0	0	0	0	157,558,788	311,049,575	304,310,878	301,333,146	291,311,230	283,704,766
24	Total Average Common Equity (Ln. 21 - Ln. 22 - Ln. 23)	231,252,108	238,391,680			220,462,983	219,603,254	228,813,639	226,183,059	233,622,205	257,808,904
25	Utility Ratio	89.38%			88.11%	92.14%	92.14%	91.65%	91.98%	91.72%	91.46%
26	Total Average Utility Common Equity (Ln. 24 * Ln. 25)	206,697,799	212,037,403	212,026,781	208,437,097	203,127,703	202,349,972	209,712,236	208,047,927	214,278,286	235,792,024
27	Return on Equity (Ln. 16/Ln. 26)	9.94%	9.72%	6.08%	-0.76%	8.65%	10.36%	9.55%	7.73%	11.84%	10.54%
28	Allowed Rate of Return from DPU 92-111	11.40%	11.40%	11.40%	11.40%	11.40%	11.40%	11.40%	11.40%	11.40%	11.40%
29	Variance	-1.46%	-1.68%	-5.32%	-12.16%	-2.75%	-1.04%	-1.85%	-3.67%	0.44%	-0.86%

Annual report of......Year ended December 31,2003

Teal ended December 31,200

COMPARATIVE BALANCE SHEET	Assets and Other Debits

Line No.	Title of Account (a)	Balance Beginning of Year (b)	Balance End of Year (c)	Increase or (Decrease) (d)
1	UTILITY PLANT			
2	Utility Plant (101-107) P.13	1,162,483,806	1,190,252,064	27,768,258
3	OTHER PROPERTY AND INVESTMENTS	75.000	75.000	
4 5	Nonutility Property (121) P.19Investment in Associated Companies (123) P.20	75,096	75,096 114,972,087	4 404 754
6	Other Investments (124) P.20	110,850,333	* * * * * * * * * * * * * * * * * * *	4,121,754
7	Special Funds (125,126,127,128) P.21	32,330	32,000	(330)
8	Total Other Property and Investments	110,957,759	115,079,183	4,121,424
	, ,	110,001,100	110,070,100	1,121,121
9	CURRENT AND ACCRUED ASSETS	400.040	4 540 754	4 000 000
10	Cash (131)	433,948	1,516,754	1,082,806
11	Special Deposits (132,133,134) P.21	40.700	F 700	(0.000)
12	Working Funds (135) Temporary Cash Investments (136) P.20	13,730	5,730	(8,000)
13 14	Notes and Accounts Receivable (141,142,143) P.22	49,905,411	58,599,853	8,694,442
15	Receivables from Assoc. Companies (145,146) P.23	1,140,028	1,091,765	(48,263)
16	Materials and Supplies (151-159,163) P.24	23,114,314	36,146,787	13,032,473
			* * * * * * * * * * * * * * * * * * *	
17 18	Prepayments (165)Interest and Dividends Receivable (171)	1,772,512	3,375,037	1,602,525
19	Rents Receivable (172)	20,606	42,057	21,451
20	Accrued Utility Revenues (173)	47,998,972	34,340,353	(13,658,619)
21	Def. Fuel Costs (175)	19,584,310	43,329,675	23,745,365
22	Total Current and Accrued Assets	143,983,831	178,448,011	34,464,180
23	DEFERRED DEBITS			
24	Unamortized Debt Discount and Expense (181) P.26	8,222,665	7,630,615	(592,050)
25	Extraordinary Property Losses (182) P.27	0,222,003	7,030,013	(392,030)
26	Preliminary Survey and Investigation Charges (183)	0	0	0
27	Clearing Accounts (184)	0	1,753	1,753
28	Temporary Facilities (185)	0	0	1,733
29	Miscellaneous Deferred Debits (186)P.27	23,517,560	31,924,471	8,406,911
30	Total Deferred Debits	31,740,225	39,556,839	7,816,614
31	CAPITAL STOCK DISCOUNT AND EXPENSE			
32	Discount on Capital Stock (191) P.28			
33	Capital Stock Expense (192) P.28			0
34	Total Capital Stock Discount and Expense			0
35	REACQUIRED SECURITIES		+	
36	Reacquired Capital Stock (196)			
37	Reacquired Bonds (197)			
38	Total Reacquired Securities			
39	Total Assets and Other Debits	1,449,165,621	1,523,336,097	74,170,476

Annual report of...

.BAY STATE GAS COMPANY......Year ended December 31,2003

#### **COMPARATIVE BALANCE SHEET Liabilities and Other Credits** Balance Beginning of Balance Increase Title of Account Year End of Year or (Decrease) Line Nο (b) (c) (d) PROPRIETARY CAPITAL 2 CAPITAL STOCK Common Stock Issued (201) P.29..... 0 100 100 3 4 Preferred Stock Issued (204) P.29..... 5 Capital Stock Subscribed (202,205)..... Premium on Capital Stock (207) P.29..... 525,771,866 523,771,866 (2,000,000)6 7 525,771,966 523,771,966 (2,000,000)Total..... 8 **SURPLUS** 392.833 Other Paid-In Capital (208-211) P. 30..... 870.173 477.340 9 10 Earned Surplus (215,216) P. 12..... (5,513,104)4,573,035 10,086,139 11 Surplus Invested In Plant (217)..... 12 Total..... (5,120,271)5,443,208 10,563,479 520.651.695 529.215.174 8.563.479 13 Total Proprietary Capital..... LONG TERM DEBT 14 Bonds (221) P.31..... 15 16 Capital Lease Obligations ..... Other Long-Term Debt (224) P.31..... 95,500,000 118,500,000 23,000,000 17 18 Total Long-Term Debt..... 95,500,000 118,500,000 23,000,000 **CURRENT AND ACCRUED LIABILITIES** 19 Notes Payable (231) P.32..... 20 39,859,899 Accounts Payable (232)..... 34,671,075 5,188,824 21 22 Payables to Associated Companies (233,234) P.32..... 224,050,112 198,272,070 (25,778,042) 23 Customer Deposits (235)..... 2.980.692 3.193.497 212.805 9,898,598 24 Taxes Accrued (236)..... 4,586,883 5,311,715 25 Interest Accrued (237)..... 2,629,787 2,234,646 (395,141)Dividends Declared (238)..... 26 27 Fuel Purchase Commitments..... 0 0 0 28 Capital Leases (240)..... 274,695 399.035 29 124,340 Tax Collections Payable (241)..... 30 Misc. Current and Accrued Liabilities (242) P.33..... 4,681,962 3,920,913 (761,049)Total Current and Accrued Liabilities..... 257,778,658 31 273,875,206 (16,096,548)32 **DEFERRED CREDITS** Unamortized Premium on Debt (251) P.26.... 33 Customer Advances for Construction (252) 402,412 401,895 34 (517)Other Deferred Credits (253) P.33..... 35 8,390,683 10,212,439 1,821,756 36 Total Deferred Credits..... 8,793,095 10,614,334 1,821,239 37 **RESERVES** 256,651,826 38 Reserves for Depreciation (254-256) P.13..... 232,134,239 24,517,587 Reserves for Amortization (257-259) P.13..... 75,323,063 16,519,340 39 58,803,723 40 Reserve for Uncollectible Accounts (260)..... 3,408,590 6,411,000 3,002,410 41 Operating Reserves (261-265) P.35..... 10,883,951 11,303,230 419,279 42 Reserve for Depreciation and Amortization of Nonutility Property (266)..... 1,079 1,079 0 43 Reserves for Deferred Federal Income Taxes (267,268) P.36..... 245,114,043 257,537,733 12,423,690 44 Total Reserves..... 550,345,625 607,227,931 56,882,306 CONTRIBUTIONS IN AID OF CONSTRUCTION 45 46 Contributions in Aid of Construction (271) P. 36..... 0 0 0 47 Total Liabilities and Other Credits..... 1,449,165,621 1,523,336,097 74,170,476

Line		STATEMENT OF INCOME FOR THE YEAR		
Coperating Revenues (400) P.37.43	-			(Decrease) from Preceding Year
A Operation Expense (401) P.42.47.   366,773,945   78,249.256			\$ 455,064,378	\$ 93,090,966
A Operation Expense (401) P.42.47.   366,773,945   78,249.256	3	Operating Expenses:		
10   Tases Other Than Income Taxes (409) P.49	4 5 6 7 8	Operation Expense (401) P.42,47	8,597,694 23,064,765 15,129,271	1,201,789 702,268 (563,208) 0
11   Income Taxes (409) P.49.	-		the state of the s	
Total Cher Taxes Del in Prior YrsCr. (411) P. 36.				
Net Operating Revenues		,		
16   Income from Utility Plant Leased to Others (412)-Net.	14	Total Operating Expenses	424,503,506	85,584,794
Total Utility Operating Income (414) P.50.   30,560,368   7,505,928		·		
OTHER INCOME   112,688   110,000me (Loss) from Moles. Job & Contract Work (415) P. 51-After Taxes			(504)	(244)
20   Income (Loss) from Mise. Job & Contract Work (415) P. 51-After Taxes	18	Total Utility Operating Income	30,560,368	7,505,928
Income from Nonutility Operations (417)-After Taxes				
Nonoperating Rental Income (418)				
Interest and Dividend Income (419)-After Taxes and Earnings of Subsidiaries				` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` ` `
Misc Nonoperating Income (421)-After Taxes and Earnings of Subsidiaries			· ·	
Total Other Income		` '	· · · · · · · · · · · · · · · · · · ·	
MISCELLANEOUS INCOME DEDUCTIONS   Miscellaneous Amortization (425)				
Miscellaneous Amortization (425)	26	Total Income	38,198,356	11,581,527
Other Income Deductions (426)				
Income Before Interest Charges   39,304,934   15,761,900		,	(1,106,578)	(4,180,373)
INTEREST CHARGES   Interest on Long-Term Debt (427) P.31   5,844,467   (3,701,376)   34   Amortization of Debt Disc. & Expense (428) P.26   537,936   20,701   35   Amortization of Prem. on Debt-Credit (429) P.26   557,936   20,701   36   Int. on Debt to Associated Companies (430) P.31,32   5,560,901   1,936,977   37   Other Interest Expense (431)   (1,430,696)   (2,187,580)   (1,430,696)   (2,187,580)   38   Interest Charged (Credited) to Construction-Credit (432)   0   0   0   0   0   0   0   0   0	30	Total Income Deductions	(1,106,578)	(4,180,373)
Interest on Long-Term Debt (427) P.31	31	Income Before Interest Charges	39,304,934	15,761,900
Amortization of Prem. on Debt-Credit (429) P.26	33	Interest on Long-Term Debt (427) P.31		
Other Interest Expense (431)	35	Amortization of Prem. on Debt-Credit (429) P.26		
Total Interest Charged (Credited) to Construction-Credit (432)				, , -
Section   Sect			1	
## EARNED SURPLUS Unappropriated Earned Surplus (at beginning of period) (216)	39	Total Interest Charges	10,512,608	(3,931,278)
42       Unappropriated Earned Surplus (at beginning of period) (216)       \$ (5,120,271)       \$ (15,729,017)         43       Balance Transferred from Income (433)	40	Net Income	\$ 28,792,326	\$ 19,693,178
44       Miscellaneous Credits to Surplus (434)			\$ (5,120,271)	\$ (15,729,017)
44       Miscellaneous Credits to Surplus (434)	43	Balance Transferred from Income (433)	28,792,327	19,693,179
45       Miscellaneous Credits to Surplus (434)	44	Miscellaneous Credits to Surplus (434)Prior Period Adjustment	0	(183,510)
46 Wiscellaneous Debits to Surplus (435)				
49 Appropriations of Surplus for Common Stock Rights(436)	46	. , ,		-
50 Dividends Declared-Common Stock (438)		Net Additions of Earned Surplus	31,801,479	38,530,496
		• • • • • • • • • • • • • • • • • • • •		-
TO THE PERSON AND THE PERSON OF A PROPERTY O	51	Unappropriated Earned Surplus (at end of period) (216)		

#### **COMPARATIVE BALANCE SHEET Assets and Other Debits** Balance Beginning of Balance End Increase Line Title of Account Year of Year or (Decrease) Nο (b) (c) (d) (a) UTILITY PLANT Utility Plant (101-107) P.13 ..... 2 21.804.714 1,190,252,064 1,212,056,778 3 OTHER PROPERTY AND INVESTMENTS Nonutility Property (121) P.19..... 4 75,096 75,096 Investment in Associated Companies (123) P.20..... 3,001,391 5 114.972.087 117,973,478 6 Other Investments (124) P.20. 32,000 32,000 0 7 Special Funds (125,126,127,128) P.21..... 118.080.574 8 Total Other Property and Investments..... 115.079.183 3,001,391 9 **CURRENT AND ACCRUED ASSETS** 10 Cash (131)..... 1,516,754 879,592 (637, 162)11 Special Deposits (132,133,134) P.21..... 5,730 5,730 0 12 Working Funds (135)..... Temporary Cash Investments (136) P.20..... 13 Notes and Accounts Receivable (141,142,143) P.22..... 58.599.853 72.129.761 13.529.908 14 15 Receivables from Assoc. Companies (145,146) P.23..... 1,091,765 491,011 (600,754)Materials and Supplies (151-159,163) P.24..... 36,146,787 43,506,405 7,359,618 16 Prepayments (165)..... 17 3,375,037 3,274,122 (100.915)Interest and Dividends Receivable (171)..... 21,293 42,057 18 63,350 19 Rents Receivable (172)..... Accrued Utility Revenues (173)..... 34,340,353 20 47,477,032 13,136,679 Def. Fuel Costs (175)..... 21 37,612,293 51,749,005 14,136,712 22 Total Current and Accrued Assets..... 172,730,629 219,576,008 46,845,379 **DEFERRED DEBITS** 23 Unamortized Debt Discount and Expense (181) P.26..... 6,043,889 24 7,630,615 (1,586,726)25 Extraordinary Property Losses (182) P.27..... Preliminary Survey and Investigation Charges (183)..... 0 26 0 0 Clearing Accounts (184)..... 1,753 2,735 982 27 28 Temporary Facilities (185)..... 0 Miscellaneous Deferred Debits (186)...P.27..... 44,313,030 29 37,641,853 6,671,176 30 Total Deferred Debits..... 45,274,221 50,359,653 5,085,432 31 CAPITAL STOCK DISCOUNT AND EXPENSE 32 Discount on Capital Stock (191) P.28..... 33 Capital Stock Expense (192) P.28..... 34 Total Capital Stock Discount and Expense..... 0 35 REACQUIRED SECURITIES 36 Reacquired Capital Stock (196)..... Reacquired Bonds (197)..... 37 38 Total Reacquired Securities..... 76,736,917 39 Total Assets and Other Debits..... 1.523.336.097 1,600,073,014

₋ine No.	Title of Account (a)	Balance Beginning of Year (b)	Balance End of Year (c)	Increase or (Decrease) (d)
1	PROPRIETARY CAPITAL			
2	CAPITAL STOCK			
3	Common Stock Issued (201) P.29	100	100	
4 5	Preferred Stock Issued (204) P.29  Capital Stock Subscribed (202,205)			
6	Premium on Capital Stock (207) P.29	523,771,866	523,771,866	
7	Total	523,771,966	523,771,966	
	CHDDLHC			
8 9	SURPLUS Other Paid-In Capital (208-211) P. 30	870,173	871,844	1,6
11	OCI Deficit	(14,290,363)	(12,535,484)	1,754,8
10	Earned Surplus (215,216) P. 12	18,863,398	41,703,840	22,840,4
12	Total	5,443,208	30,040,200	24,596,9
13	Total Proprietary Capital	529,215,174	553,812,166	24,596,9
		529,215,174	555,612,100	24,390,9
14 15	LONG TERM DEBT  Bonds (221) P.31			
16	Capital Lease Obligations			
17	Other Long-Term Debt (224) P.31	118,500,000	178,500,000	60,000,0
18	Total Long-Term Debt	118,500,000	178,500,000	60,000,0
19	CURRENT AND ACCRUED LIABILITIES			
20	Notes Payable (231) P.32	0	0	
21	Accounts Payable (232)	39,859,899	50,480,160	10,620,2
22	Payables to Associated Companies (233,234) P.32	198,272,070	163,084,800	(35,187,2
23	Customer Deposits (235)	3,193,497	3,090,784	(102,7
24 25	Taxes Accrued (236)	9,898,598	(6,598,652)	(16,497,2
26	Interest Accrued (237)  Dividends Declared (238)	2,234,646	1,578,479	(656,1
27	Fuel Purchase Commitments	0	0	
28	Capital Leases (240)			
29	Tax Collections Payable (241)	399,035	502,877	103,8
30	Misc. Current and Accrued Liabilities (242) P.33	3,920,913	9,528,124	5,607,2
31	Total Current and Accrued Liabilities	257,778,658	221,666,573	(36,112,0
32	DEFERRED CREDITS			
33	Unamortized Premium on Debt (251) P.26	404.00=	44.000	(000
34 35	Customer Advances for Construction (252) Other Deferred Credits (253) P.33	401,895 10,212,439	11,088 11,639,128	(390,8 1,426,6
36	Total Deferred Credits	10,614,334	11,650,215	1,035,8
30	_	10,014,334	11,030,213	1,033,0
37	RESERVES			
38	Reserves for Depreciation (254-256) P.13 Reserves for Amortization (257-259) P.13	256,651,826	266,210,015	9,558,1 14,546,3
39 40	Reserve for Uncollectible Accounts (260)	75,323,063 6,411,000	89,869,431 7,512,300	1,101,3
41	Operating Reserves (261-265) P.35	11,303,230	12,405,930	1,102,7
42	Reserve for Depreciation and Amortization of	, ,, ,,	, -,	,,-
	Nonutility Property (266)	1,079	1,079	
43	Reserves for Deferred Federal Income Taxes (267,268) P.36	257,537,733	258,445,306	907,5
44	Total Reserves	607,227,931	634,444,061	27,216,1
45	CONTRIBUTIONS IN AID OF CONSTRUCTION			
46	Contributions in Aid of Construction (271) P. 36	0	0	
47	Total Liabilities and Other Credits	1,523,336,097	1,600,073,014	76,736,9

	STATEMENT OF INCOME FOR THE YEAR		
Line No.	Account (a)	Current Year (b)	Increase or (Decrease) from Preceding Year (C)
1 2	OPERATING INCOME Operating Revenues (400) P.37,43	\$ 510,457,335	\$ 55,392,957
3	Operating Evapped:		
3 4 5 6 7 8	Operating Expenses: Operation Expense (401) P.42,47  Maintenance Expense (402) P.42,47  Depreciation Expense (403) P.34  Amortization of Utility Plant (404 and 405)  Amortization of Property Losses (407.1)	413,810,333 9,060,662 24,126,707 15,036,749	57,036,388 462,968 1,061,942 (92,522)
11 12	Amortization of Investment Tax Credit (407.2)  Taxes Other Than Income Taxes (408) P.49  Income Taxes (409) P.49  Provision for Deferred Fed. Inc. Taxes (410) P.36	(373,740) 12,383,915 8,573,576 13,687,493	0 4,243,437 9,687,417 (657,293)
13	Fed. Inc. Taxes Def. in Prior YrsCr. (411) P. 36	(13,034,822)	(12,974,970)
14	Total Operating Expenses	483,270,875	58,767,369
	Net Operating Revenues	27,186,460 (679)	(3,374,412)
18	Total Utility Operating Income	27,185,780	(3,374,588)
	OTHER INCOME Income (Loss) from Mdse. Job & Contract Work (415) P. 51-After Taxes	410,494	52,823
22	Income from Nonutility Operations (417)-After Taxes  Nonoperating Rental Income (418)  Interest and Dividend Income (419)-After Taxes	852,872 0 26,671	92,434 0 (560,658)
	Misc Nonoperating Income (421)-After Taxes and Earnings of Subsidiaries	3,903,481	(2,029,069)
25	Total Other Income	5,193,518	(2,444,470)
26 27	Total Income  MISCELLANEOUS INCOME DEDUCTIONS	32,379,298	(5,819,058)
28	Miscellaneous Amortization (425)	5,630	1,112,209
30	Total Income Deductions	5,630	1,112,209
31	Income Before Interest Charges	32,373,668	(6,931,266)
32	INTEREST CHARGES		
34	Interest on Long-Term Debt (427) P.31  Amortization of Debt Disc. & Expense (428) P.26  Amortization of Prem. on Debt-Credit (429) P.26	4,049,958 952,154	(1,794,509) 414,218
37	Int. on Debt to Associated Companies (430) P.31,32 Other Interest Expense (431)	6,880,400 (2,304,516)	1,319,499 (8 <b>7</b> 3,820)
38 39	Interest Charged (Credited) to Construction-Credit (432)  Total Interest Charges	(44,770) 9,533,226	(44,770) (979,382)
40	Net Income	\$ 22,840,442	
41 42	EARNED SURPLUS Unappropriated Earned Surplus (at beginning of period) (216)	\$ 5,443,208	\$ 10,563,479
	Balance Transferred from Income (433)	22,840,442	(5,951,885)
	Miscellaneous Credits to Surplus (434)Prior Period Adjustment Miscellaneous Credits to Surplus(434)OCI Deficits	0 1,756,550	0 (1,252,602)
	Miscellaneous Credits to Surplus (434)Redemption of Preferred Stock Miscellaneous Debits to Surplus (435)Rounding	0	0
48	Net Additions of Earned Surplus	24,596,991	(7,204,488)
	Appropriations of Surplus for Common Stock Rights(436)  Dividends Declared-Common Stock (438)	0	0 (21,238,000)
51	Unappropriated Earned Surplus (at end of period) (216)	\$ 30,040,199	\$ 24,596,991

## COMMONWEALTH OF MASSACHUSETTS DEPARTMENT OF TELECOMMUNICATIONS AND ENERGY

# RESPONSE OF BAY STATE GAS COMPANY TO THE FIRST SET OF INFORMATION REQUESTS FROM THE D.T.E. D.T.E. 04-93

Date: January 31, 2005

Witness Responsible: Joseph A. Ferro

DTE 1-3: Please refer to Attachment A of the Company's filing. Recalculate Bay State's ROE for 2003 and 2004 to exclude the \$2,437,286 which the Company is seeking to recover in this filing. Use the same format as in Attachment A to present your results.

RESPONSE: Please see Attachment DTE 1-3 (2003) for the requested recalculation for 2003. This recalculation excludes the \$2,437,286 of the LBR from the adjusted ROE. To be clear, the requested recovery of \$2,437,286 is and was included in the unadjusted or per-book 11.84% ROE for 2003 set forth in Bay State's original filing. Therefore, no further calculation is necessary. Financial information for the twelve months ended December 31, 2004 is not currently available. The requested calculation will be provided as soon as it is available.

## SUPPLEMENTAL RESPONSE:

Please see Attachment DTE 1-3 (2004) for the requested recalculation for 2004. Attachment DTE 1-3 (2004) eliminates \$2,169,462 of LBR that the Company requested recovery in DTE 04-57 and was booked in October 2004. Again, the LBR of \$2,437,286 requested in this proceeding, DTE 04-93, has been excluded from the recalculation.

Please note that the recalculation for 2003 also excludes \$1,454,871 of LBR approved for recovery in DTE 03-36 and booked in December 2003. See Column 4 in the Attachment. Also, the LBR of \$2,437,286 requested in this instant proceeding, DTE 04-93, has been excluded from the recalculation.

Elimination of

<u>91.72</u>%

### Bay State Gas Company Return on Equity For the Twelve Months Ended December 31, 2003

Ln. <u>No.</u>	<u>ltem</u> (1)			<u>Detail</u> (2)	<u>Tota</u> (3)	<u>I</u>	LBR @ DTE 03-3 Booked 12/31/2003 (4)	Requested LBR (5)	Weather <u>Adjustment</u> (6)	Adjusted Totals (7)
1	Net Utility Income Available for Common Shareholders									
2	Total Utility Operating Income - Annual Return - Pg. 10, Ln 18 Plus:				\$ 30,56	0,368	\$ (1,454,871	) \$ -	\$ (6,786,000) \$	22,319,497
4	Amortization of Acquisition Premium Service Quality Penalties			\$ 11,126,708 -						
6 7	Total Other Taxes			\$ 11,126,708 \$ (2,000,000)						
8	Income Taxes  Net Additions to Utility Operating Income (Lns. 6 & 7 - Ln. 8)			\$ 4,338,451	\$ 4.78	8,257	\$ 570,673 \$ 570.673		\$ 2,661,809 \$ 2,661,809 \$	8.020.739
					Ψ 4,70	0,237	ψ 570,073	Ψ -	φ 2,001,000 ψ	0,020,739
10 11	Total Interest Charges - Annual Return - Pg. 10, Ln. 39			\$ 10,512,608						
12 13	Dividends Declared - Preferred Stock Total			\$ 10,512,608						
14 15	Utility Ratio (See Ln. 35 below) Utility Interest Charges (Ln. 13 * Ln. 14)			91.72% \$ 9,642,164						
16 17	Income taxes on difference (Ln. 13 - Ln. 15) * 39.225%  Net Utility Interest Charges (Ln. 15 + Ln. 16)			\$ 341,432	\$ 9,98	3,596	\$ -	\$ -	\$ - \$	9,983,596
18	Net Utility Income (Ln. 2 + Ln. 9 - Ln. 17)				\$ 25,36	5,029	\$ (884,198	) \$ -	\$ (4,124,191) \$	20,356,640
19	Total Utility Common Equity									
20 21	Total Proprietary Capital - Annual Return - Pg. 9, Ln. 13 Balance Beginning of Year - Column (b)				\$ 520,65	1 605			¢	520.651.695
22	Balance End of Year - Column (c)				\$ 529,21	5,174			<u>\$</u>	529,215,174
23	Average (Ln. 21 + Ln 22)/2				\$ 524,93	3,435			\$	524,933,435
25	Less: Average Preferred stock - Annual Return - Pg. 9, Ln. 4					-				-
26 27	Average Unamortized Acquisition Premium net of deferred income taxes  Total Average Common Equity (Ln. 23 - Lns. 25 & 26)				\$ 291,31 \$ 233,62				_	291,311,230
28	Utility Ratio (See Ln. 35 below)				9	1.72%	,			91.72%
29	Total Average Utility Common Equity (Ln. 27 * Ln. 28)				\$ 214,27	8,286			\$	214,278,286
30	Return on Equity (Ln. 18/Ln. 29)				<u>1</u>	1.84%	•			<u>9.50</u> %
			Less							
31	Utility Ratio:	Total	Acquisition Premium	Net						
32	Utility Plant - Annual Return - Pg. 8, Ln. 2	\$ 1,190,252,064		\$ 746,801,348						
33 34	Total Other Property & Investment - Annual Return - Pg 8, Ln. 8 Total	\$ 115,079,183 \$ 1,305,331,247	\$ (47,650,509)	\$ 67,428,674 \$ 814,230,022						

Notes:

35

Utility Ratio (Ln. 31/ Ln. 33)

In compliance with the Department of Telecommunications & Energy's letter dated April 3, 2003.

## Bay State Gas Company Return on Equity For the Twelve Months Ended December 31, 2004

	For the Twelve Months Ended December 31, 2004					_							
Ln. <u>No.</u>	Item		<u>Detail</u>		Per Books	LB	limination of R @ DTE 4-93 Booked 10/31/2004	1	Requested <u>LBR</u>	4	Weather Adjustment	,	Adjusted <u>Totals</u>
	(1)		(2)		(3)		(4)		(5)		(6)		(7)
1	Net Utility Income Available for Common Shareholders												
2	Total Utility Operating Income - Annual Return - Pg. 10, Ln 18 Plus:			\$	27,185,780	\$	(2,169,462)			\$	(5,149,000)	\$	19,867,318
4	Amortization of Acquisition Premium	\$	11,027,252										
5	Service Quality Penalties		-										
6	Total	\$	11,027,252										
7	Other Taxes	\$	-										
8	Income Taxes	\$	4,325,439			\$	850,971	\$	-	\$	2,019,695		
9	Net Additions to Utility Operating Income (Lns. 6 & 7 - Ln. 8)			\$	6,701,813	\$	850,971	\$	-	\$	2,019,695	\$	9,572,479
10	Less:												
11	Total Interest Charges - Annual Return - Pg. 10, Ln. 39	\$	9,533,226										
12	Dividends Declared - Preferred Stock	_											
13	Total	\$	9,533,226										
14	Utility Ratio (See Ln. 35 below)	_	91.46%										
15	Utility Interest Charges (Ln. 13 * Ln. 14)		8,719,088										
16	Income taxes on difference (Ln. 13 - Ln. 15) * 39.225%	\$	319,346	_		_		_		_		_	
17	Net Utility Interest Charges (Ln. 15 + Ln. 16)			\$	9,038,434	\$	<del>-</del>	\$	-	\$	<u> </u>	\$	9,038,434
18	Net Utility Income (Ln. 2 + Ln. 9 - Ln. 17)			\$	24,849,159	\$	(1,318,491)	\$	-	\$	(3,129,305)	\$	20,401,363
19	Total Utility Common Equity												
20	Total Proprietary Capital - Annual Return - Pq. 9, Ln. 13												
21	Balance Beginning of Year - Column (b)			\$	529,215,174							\$ 5	529,215,174
22	Balance End of Year - Column (c)				553,812,166								553,812,166
23	Average (Ln. 21 + Ln 22)/2				541,513,670								541,513,670
	Less:												
25	Average Preferred stock - Annual Return - Pg. 9, Ln. 4				-								-
26	Average Unamortized Acquisition Premium net of deferred income taxes				283,704,766								283,704,766
27	Total Average Common Equity (Ln. 23 - Lns. 25 & 26)			\$	257,808,904							\$ 2	257,808,904
28	Utility Ratio (See Ln. 35 below)				91.46%								91.46%
29	Total Average Utility Common Equity (Ln. 27 * Ln. 28)			\$	235,792,024							\$ 2	235,792,024
30	Return on Equity (Ln. 18/Ln. 29)				<u>10.54</u> %								<u>8.65</u> %
	Less												

<u>91.46</u>%

		Acquisition									
31	Utility Ratio:	Total	_	Premium	Net						
32	Utility Plant - Annual Return - Pg. 8, Ln. 2	\$ 1,212,056,778	\$	(442,163,257)	\$ 769,893,521						
33	Total Other Property & Investment - Annual Return - Pg 8, Ln. 8	\$ 118,070,574	\$	(46,190,274)	\$ 71,880,300						
34	Total	\$ 1,305,331,247			\$841,773,821						
35	Utility Ratio (Ln. 31/ Ln. 33)										

Notes:

In compliance with the Department of Telecommunications & Energy's letter dated April 3, 2003.